

KATHY VENDEL

&
THE NORTHGATE TEAM

2019 Northgate Mid-year Market Report

Avg Sale Price \$1.224M (vs. \$1.212M in 2018)

Avg Price/SQFT \$554 (vs. \$537 in 2018)

Avg Days of Market 14 (vs. 17 in 2018)

Closing Date	Days On Market	Address	Bedrooms	Bath/Partial	SqFt	Lot Sq Ft Apx	Stories	Pool	List Price	Sale Price	Over List	Sale \$/SqFt
6/28/19	9	3124 Bowling Green Ct	4	3	2311	10,000	Split Level	Yes	\$1,275,000	\$1,375,000	\$100,000	\$595
6/28/19	13	2226 Comistas Dr	5	3	2737	12,054	One Story	Yes	\$1,425,000	\$1,475,000	\$50,000	\$539
6/28/19	5	349 Warwick Dr	4	2	2176	10,152	One Story	No	\$1,199,000	\$1,275,000	\$76,000	\$586
6/25/19	17	2347 Welsh Ct	5	2/1	2537	9,200	One Story	Yes	\$1,245,000	\$1,217,500	(\$27,500)	\$480
6/24/19	7	949 Snyder Ln	5	3/1	3952	16,110	Two Story	Yes	\$1,995,000	\$1,995,000	\$0	\$505
6/21/19	24	3308 Valley Vista Rd	5	3	2669	15,000	Two Story	No	\$1,500,000	\$1,450,000	(\$50,000)	\$543
6/21/19	15	283 El Divisadero Ave	3	2	1543	7,848	One Story	No	\$1,100,000	\$1,115,914	\$15,914	\$723
6/17/19	12	3370 Worth Ct	3	2	1528	4,602	One Story	No	\$948,000	\$970,000	\$22,000	\$635
6/17/19	6	3142 Stinson Cir	3	2/1	2197	9,350	One Story	No	\$949,000	\$958,000	\$9,000	\$436
6/14/19	9	675 New Haven Ct	4	2	1756	5,200	One Story	No	\$945,000	\$1,058,725	\$113,725	\$603
6/12/19	5	3125 Bowling Green Dr	5	4	3022	11,700	Two Story	Yes	\$1,500,000	\$1,580,000	\$80,000	\$523
6/10/19	6	248 San Antonio Way	3	2	1538	9,800	One Story	No	\$940,000	\$1,050,000	\$110,000	\$683
6/7/19	7	3189 Hambletonian Ln	3	2	1776	5,400	One Story	No	\$689,000	\$700,000	\$11,000	\$394
6/7/19	7	207 Castle Rock Rd	4	3	2325	11,960	Split Level	Yes	\$1,195,000	\$1,250,000	\$55,000	\$538
6/7/19	9	3096 Cafeto Dr	3	2	1494	13,530	One Story	No	\$1,000,000	\$1,000,000	\$0	\$669
6/4/19	7	2130 Comistas Dr	4	3	2245	10,350	Two Story	No	\$1,195,000	\$1,328,888	\$133,888	\$592
6/4/19	56	610 Tarrytown Ct	5	2/1	2683	4,575	Two Story	No	\$1,150,000	\$1,140,000	(\$10,000)	\$425
6/3/19	0	1053 Chocktaw Ct	5	2/1	2258	43,124	One Story	No	\$1,450,000	\$1,450,000	\$0	\$642
6/3/19	9	118 Via Mantilla	4	2	2100	9,996	One Story	Yes	\$1,098,000	\$1,165,000	\$67,000	\$555
5/30/19	5	3054 Naranja Dr	4	4	2161	14,061	One Story	No	\$1,099,000	\$1,100,000	\$1,000	\$509
5/29/19	6	2874 Fyne Dr	3	2	1456	9,775	One Story	No	\$915,000	\$1,001,000	\$86,000	\$688
5/28/19	5	448 Fenway Dr	4	2	2032	14,700	One Story	No	\$1,195,000	\$1,360,000	\$165,000	\$669
5/28/19	12	1046 Springfield Dr	5	3	2023	18,900	Two Story	No	\$1,029,000	\$1,089,000	\$60,000	\$538
5/22/19	12	2853 Cedro Ln	4	2/1	2366	10,080	One Story	No	\$1,200,000	\$1,250,000	\$50,000	\$528
5/22/19	7	2945 Mi Elana Circle	5	3	2842	15,210	One Story	Yes	\$1,100,000	\$1,257,000	\$157,000	\$442
5/21/19	13	2644 Grande Camino	4	2/1	2337	10,395	One Story	No	\$1,199,000	\$1,230,000	\$31,000	\$526
5/21/19	22	3649 Springer Ct	4	2/1	2162	3,575	Two Story	Yes	\$799,900	\$888,000	\$88,100	\$411
5/21/19	8	2610 San Benito Dr	4	2	1810	8,175	One Story	No	\$1,025,000	\$1,225,000	\$200,000	\$677
5/20/19	17	260 Bliss Ct	4	2	2294	11,865	One Story	Yes	\$1,600,000	\$1,775,000	\$175,000	\$774
5/17/19	18	3379 Whitehaven Dr	4	2/1	2450	14,985	One Story	No	\$1,325,000	\$1,285,000	(\$40,000)	\$524
5/17/19	25	824 Foxtail Ct	5	3	3035	16,117	Other	Yes	\$1,749,000	\$1,750,000	\$1,000	\$577
5/16/19	4	721 Cree Ct	3	2	1866	15,600	One Story	No	\$1,139,000	\$1,200,000	\$61,000	\$643



KATHY VENDEL

&

THE NORTHGATE TEAM

2019 Northgate Mid-year Market Report

Avg Sale Price \$1.224M (vs. \$1.212M in 2018)

Avg Price/SQFT \$554 (vs. \$537 in 2018)

Avg Days of Market 14 (vs. 17 in 2018)

Closing Date	Days On Market	Address	Bedrooms	Bath/Partial	SqFt	Lot Sq Ft Apx	Stories	Pool	List Price	Sale Price	Over List	Sale \$/SqFt
5/16/19	17	343 Pickering Pl	4	3	2408	13,050	One Story	No	\$1,298,000	\$1,575,000	\$277,000	\$654
5/13/19	9	3168 Stinson Circle	5	2/1	2493	10,043	Two Story	Yes	\$1,289,000	\$1,289,000	\$0	\$517
5/13/19	8	3126 Naranja Dr	3	2	1911	13,300	One Story	No	\$1,099,000	\$1,115,000	\$16,000	\$583
5/8/19	5	2728 Pontiac Dr	4	2/1	2296	13,000	One Story	Yes	\$1,360,000	\$1,450,000	\$90,000	\$632
5/7/19	17	913 Piute Court	3	2	2050	14,000	One Story	Yes	\$1,199,000	\$1,179,000	(\$20,000)	\$575
5/3/19	9	316 Dover Dr	5	2	2533	11,210	One Story	Yes	\$1,195,000	\$1,230,000	\$35,000	\$486
5/3/19	9	2260 Loch Lane	5	2/1	2748	15,600	One Story	Yes	\$1,295,000	\$1,319,725	\$24,725	\$480
5/2/19	8	2745 San Antonio Dr	3	2	1422	11,100	One Story	Yes	\$800,000	\$895,000	\$95,000	\$629
5/1/19	0	2212 Culver Court	4	2/1	2225	13,500	One Story	No	\$999,000	\$1,000,000	\$1,000	\$449
4/29/19	14	252 Clyde Dr	5	3	2499	11,310	One Story	Yes	\$1,500,000	\$1,600,000	\$100,000	\$640
4/26/19	15	2939 San Antonio Dr	4	2	1677	9,310	One Story	No	\$1,150,000	\$1,170,000	\$20,000	\$698
4/24/19	14	225 Langlie Ct	5	3	3260	10,530	Two Story	Yes	\$1,320,000	\$1,250,000	(\$70,000)	\$383
4/23/19	3	272 Firestone Drive	4	2/1	2378	10,400	One Story	No	\$998,000	\$1,000,000	\$2,000	\$421
4/19/19	10	751 Covey Ct	3	2	1517	4,200	One Story	No	\$939,500	\$940,000	\$500	\$620
4/19/19	7	2537 Casa Grande Ct	5	3	3014	13,200	One Story	No	\$1,199,000	\$1,350,000	\$151,000	\$448
4/18/19	6	3826 Arbolado Dr	4	3	3070	18,730	Two Story	Yes	\$1,749,000	\$1,750,000	\$1,000	\$570
4/17/19	10	3424 Withersed Lane	3	2	1727	10,000	One Story	No	\$1,100,000	\$1,100,000	\$0	\$637
4/12/19	36	438 Kit Fox Ct	5	3	3091	10,716	Two Story	No	\$1,499,000	\$1,425,000	(\$74,000)	\$461
4/11/19	9	2746 Erb Ct	4	3/1	3215	13,300	Two Story	Yes	\$1,549,000	\$1,640,000	\$91,000	\$510
4/5/19	12	3247 Wanstead	4	2/1	2254	12,000	One Story	Yes	\$1,325,000	\$1,340,000	\$15,000	\$594
4/4/19	17	3112 Lippizaner Lane	4	2/1	2317	7,800	Two Story	No	\$899,000	\$880,000	(\$19,000)	\$380
3/29/19	4	937 Quiet Place Ct	4	2	2149	9,600	One Story	Yes	\$1,199,000	\$1,275,000	\$76,000	\$593
3/28/19	15	23 San Marino Ct	4	2	1742	7,500	One Story	No	\$1,199,000	\$1,250,000	\$51,000	\$718
3/28/19	6	609 Whipoorwill Ct	3	2	1517	5,040	One Story	No	\$850,000	\$823,000	(\$27,000)	\$543
3/25/19	7	216 Los Felicas Ave	4	2	1503	8,000	One Story	No	\$895,000	\$962,000	\$67,000	\$640
3/22/19	7	81 San Pedro Ct	4	2	1663	16,000	One Story	No	\$1,175,000	\$1,218,750	\$43,750	\$733
3/22/19	5	373 Boca Raton Ct	4	2	1890	11,000	One Story	No	\$849,000	\$925,000	\$76,000	\$489
3/22/19	33	183 Los Cerros Ave	4	2	1742	7,500	One Story	No	\$1,099,000	\$1,085,000	(\$14,000)	\$623
3/20/19	7	2624 Grande Camino	5	2/1	2484	10,395	One Story	No	\$1,075,000	\$1,230,000	\$155,000	\$495
3/15/19	3	126 Via Monte	5	3	2630	18,612	One Story	No	\$1,350,000	\$1,380,000	\$30,000	\$525
3/8/19	8	943 Meander Dr	4	3	1920	10,000	Two Story	Yes	\$1,149,000	\$1,200,000	\$51,000	\$625
3/1/19	13	531 Fenway Drive	3	2	1723	13,530	One Story	No	\$1,079,990	\$1,060,000	(\$19,990)	\$615



RELIANCE PARTNERS

KATHY VENDEL
 &
 THE **NORTHGATE TEAM**

2019 Northgate Mid-year Market Report

Avg Sale Price \$1.224M (vs. \$1.212M in 2018)

Avg Price/SQFT \$554 (vs. \$537 in 2018)

Avg Days of Market 14 (vs. 17 in 2018)

Closing Date	Days On Market	Address	Bedrooms	Bath/Partial	SqFt	Lot Sq Ft Apx	Stories	Pool	List Price	Sale Price	Over List	Sale \$/SqFt
2/15/19	9	2405 Blackstone Dr	4	2	2271	15,600	One Story	Yes	\$1,299,988	\$1,390,000	\$90,012	\$612
2/15/19	14	2101 Dover Ct	5	2	2574	13,200	One Story	Yes	\$1,250,000	\$1,255,000	\$5,000	\$488
2/13/19	105	3832 Arbolado Drive	5	3	3488	17,859	Two Story	No	\$1,638,000	\$1,610,000	(\$28,000)	\$462
2/11/19	9	315 Las Lomas way	4	3	2139	12,197	Tri-Level	Yes	\$925,000	\$960,000	\$35,000	\$449
2/5/19	9	2049 Belford Drive	5	2	2547	11,970	One Story	No	\$1,099,999	\$1,025,000	(\$74,999)	\$402
1/31/19	9	62 Castle Rock Ct	3	2	1620	13,000	One Story	No	\$935,000	\$935,000	\$0	\$577
1/22/19	50	740 Sutton Dr	4	2/1	2665	10,560	One Story	No	\$1,350,000	\$1,250,000	(\$100,000)	\$469
1/14/19	9	137 Arbolado Dr	3	3	2118	14,080	One Story	No	\$1,095,000	\$1,113,950	\$18,950	\$526
1/8/19	44	245 Firestone Dr	5	3	2562	12,480	Two Story	Yes	\$1,125,000	\$1,100,000	(\$25,000)	\$429

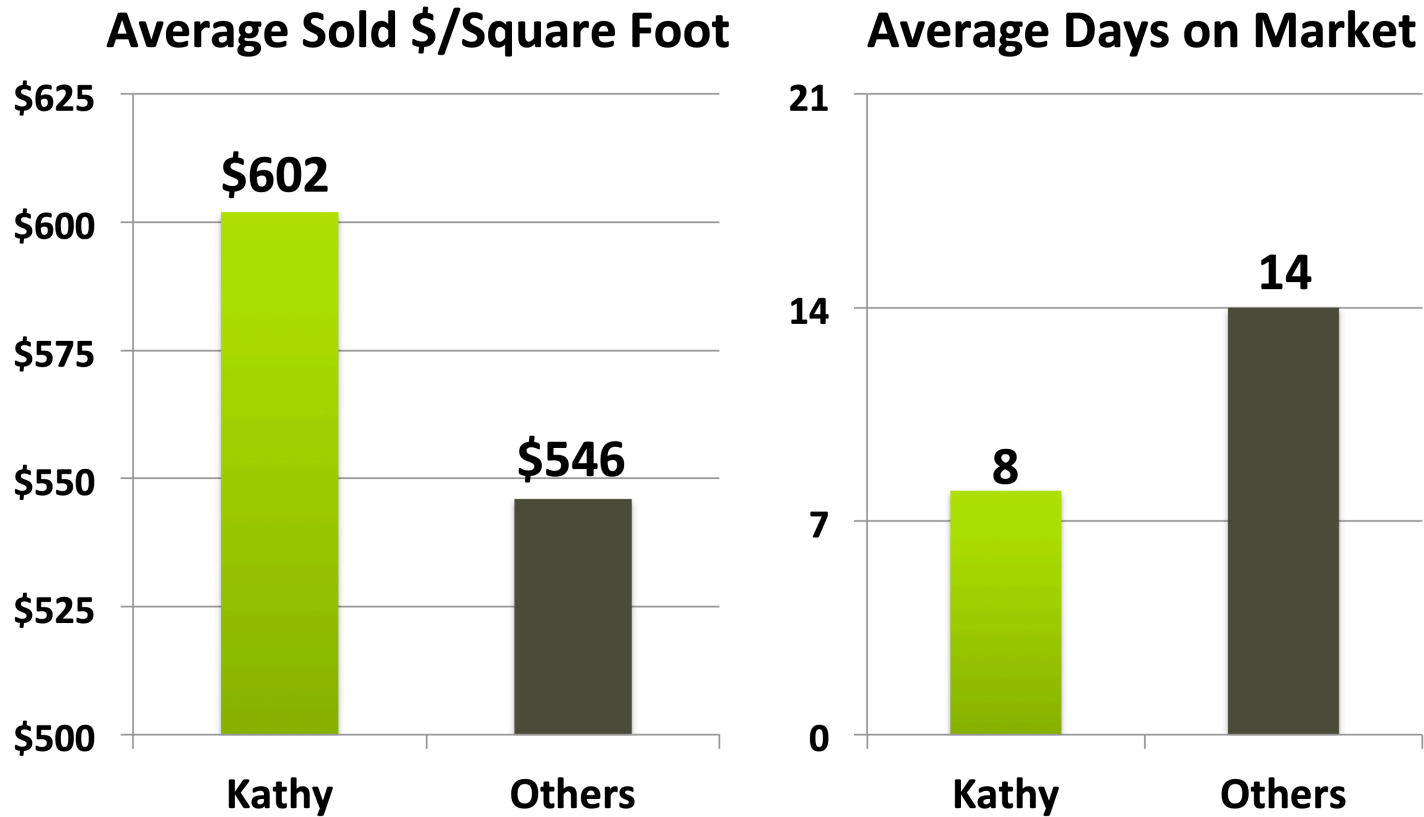


KATHY VENDEL

&

THE NORTHGATE TEAM

Kathy's 2019 results, through 6/30/2019. 14 Northgate homes sold:



KATHY VENDEL

&

THE NORTHGATE TEAM

Kathy's four-year results, through 2018. 72 Northgate homes sold:

